

OFFICIAL RECORD DOCUMENT # 4.B-4 DREYFOUS PROPOSAL_TAB 4 PRICE SHEET
PRDE-OSIATD-2018-003-WIRELESS EQUIPMENT AND SERVICES

PROPOSAL SUBMITTAL FORM 2 – SAMPLE PRICE PROPOSAL FORM

| ITEM | MODEL | QTY | PRICE | TOTAL | PR INVESTMENT ADJUSTMENT |
|---|---|-------|------------|------------------------|--------------------------|
| INDOOR WIRELESS ACCESS POINTS | Cisco Meraki MR-42, includes security enclosure | 56000 | \$513.28 | \$28,743,456.00 | \$27,593,717.76 |
| OUTDOOR WIRELESS ACCESS POINTS | Cisco Meraki MR-74 includes security enclosure | 14000 | \$854.95 | \$11,969,328.00 | \$11,490,554.88 |
| CONFIGURATION, INSTALLATION AND ASSET TAGGING | Config/Install | 70000 | \$30.00 | \$2,100,000.00 | \$2,016,000.00 |
| DESIGN AND DOCUMENTATION | DD | 894 | \$100.00 | \$89,400.00 | \$85,824.00 |
| MANAGED SERVICES (On-site warranty repairs and reports) | Managed | 894 | \$1,000.00 | \$2,682,000.00 | \$2,574,720.00 |
| TOTAL (MUST INCLUDE PRICING FOR ALL LINE ITEMS): | | | | \$45,584,184.00 | \$43,760,816.64 |

TOTAL PROPOSAL PRICING: \$45,584,184.00

**TOTAL PROPOSAL PRICING FOR EVALUATION PURPOSES,
AFTER APPLICATION OF INVESTMENT PERCENTAGE: \$ 43,760,816.64**

Notes:

Nevesem Is a Cisco distributor and according to “Ley para Inversión en la industria Puertorriqueña” has a preference value added of 2% on equipment. RedDot is a Cisco partner who has appointed Nevesem as an exclusive representative to this bid (see attached letter) and Cisco is backing up us on this bid (see attached letter from Cisco).

Nevesem is a service provider and a small business, therefore according to “Ley para Inversión en la industria Puertorriqueña” has a preference value added of 2% on services.

In support to this RFP we have partnered with Phoenix Fund to provide and guarantee the necessary funding to implement this Project. Since this is a native fund, the plusvalia resulted from this RFP, therefore we are hereby also requesting that the preference resulting because from the “plusvalia” of a local business of 2% is also apply when comparing NEVESEM submitted price to others (see Phoenix Fund letter.

Summary: 4% preferred value on all items