

OFFICIAL RECORD DOCUMENT # [4.D-24 PRTC PROPOSAL_ARUBA PRICE VERIFICATION](#)
PRDE-OSIATD-2018-003-WIRELESS EQUIPMENT AND SERVICES



February 11, 2019

Puerto Rico Department of Education
OSIATD Evaluation Committee
San Juan, Puerto Rico

Dear Committee:

RE: RFP NO. 2018-003

As per your email communication dated February 8, 2019, in which you request the following price verification and commitment from Puerto Rico Telephone Company (PRTC) regarding the company's pricing for the proposed indoor and outdoor access points:

- 1. The Aruba AP-305 indoor access points and the outdoor AP-375 access points quoted by PRTC are new access points, each with a full 3-year warranty and the most current software; and**

The proposed Aruba 305 and the Outdoor Aruba 375 access points series are both some of the most recent Aruba access point market introductions supporting Aruba Central Cloud Management with the most recent Aruba OS 8 in their Instant operating mode. The proposed solution includes the 3 years on-site support as described in our proposal that includes all software updates during the term of the contract.

The Aruba iap-305, delivering high performance and superb user experience with the support of multi-user MIMO (MU-MIMO) aware ClientMatch to boost network efficiency. The Weatherproof and temperature hardened Aruba 375 access points introduced in November 2018, delivers 4x4:4SS MU-MIMO capability, Aruba's advanced ClientMatch with both 305 and 375 AP's providing an integrated Bluetooth beacon to enable Aruba location services. The proposed solution is fully comply with the RFP.

- 2. If awarded a contract, PRTC commits to honor the per unit pricing quoted for the indoor and outdoor access points, and to deliver the proposed equipment and services as quoted, without any price increase during the term of any such contract.**

PRTC and Aruba Networks partnership involve the two leading network providers in Puerto Rico. It is our interest to continue and develop our corporate relationship into a long-term partnership with the PRDoE. Yes, PRTC commits to honor the per unit pricing quoted for the indoor and outdoor access points and services as quoted, without any price increase during the term of the contract.

If you need any other information, let us know.

Cordially,

Lydia Toledo
Government Accounts Manager